



# AS MANY AS POSSIBLE

# Words of Gratitude from SANTIAGO “JIMMY” MELLADO PRESIDENT AND CEO

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Thank you so much for your partnership in Compassion's ministry. As we reflect on the many blessings of fiscal year 2018, I'm deeply thankful for God's provision and your heart for children in need.

With strong **annual revenue growth of almost 9 percent**, it's humbling to look back and acknowledge that this was Compassion's 21st consecutive year of growth. Please know that this is not something we take for granted. Our global staff and more than **7,000 Frontline Church Partners** across **25 countries** are keenly aware of what a privilege it is to serve the more than **1.9 million babies, children and youth** who have been entrusted to our care. Thank you for making all that ministry possible!

While there was much to celebrate this last year, there were also obstacles to overcome. Significant attention was directed toward maintaining engagement with thousands of sponsors who lost their children following Compassion's forced departure from India. Additionally, heroic efforts were undertaken to stabilize systems and serve our supporters well throughout a massive technology deployment. I'm immensely grateful for the continued support, grace and patience you extended to us during those seasons.

As we look to the coming year, I covet your continued prayers for Compassion's ministry. We are striving to advance our current ministry approach in order to meet growing global complexities, while seeking new innovations that will improve our service to children and supporters in the future. This is all being pursued with a heart to serve God, with ever-increasing effectiveness and efficiency, in the life-transforming work that He has called us to, so that we can reach the most children possible.

Thank you again for your faithful generosity, concern for the oppressed and committed partnership to help release children from poverty in Jesus' name.

May God richly bless you!

Santiago "Jimmy" Mellado  
President and CEO  
Compassion International

*Now all glory to God, who is able, through his mighty power at work within us, to accomplish infinitely more than we might ask or think.*

**EPHESIANS 3:20 (NLT)**



# THE IMPACT OF YOUR COMPASSION



**1.92 million**  
children received the benefits of Compassion's program



**5.63 million**  
letters were exchanged between sponsors & their sponsored children



**1.8 million**  
children were linked with a caring sponsor

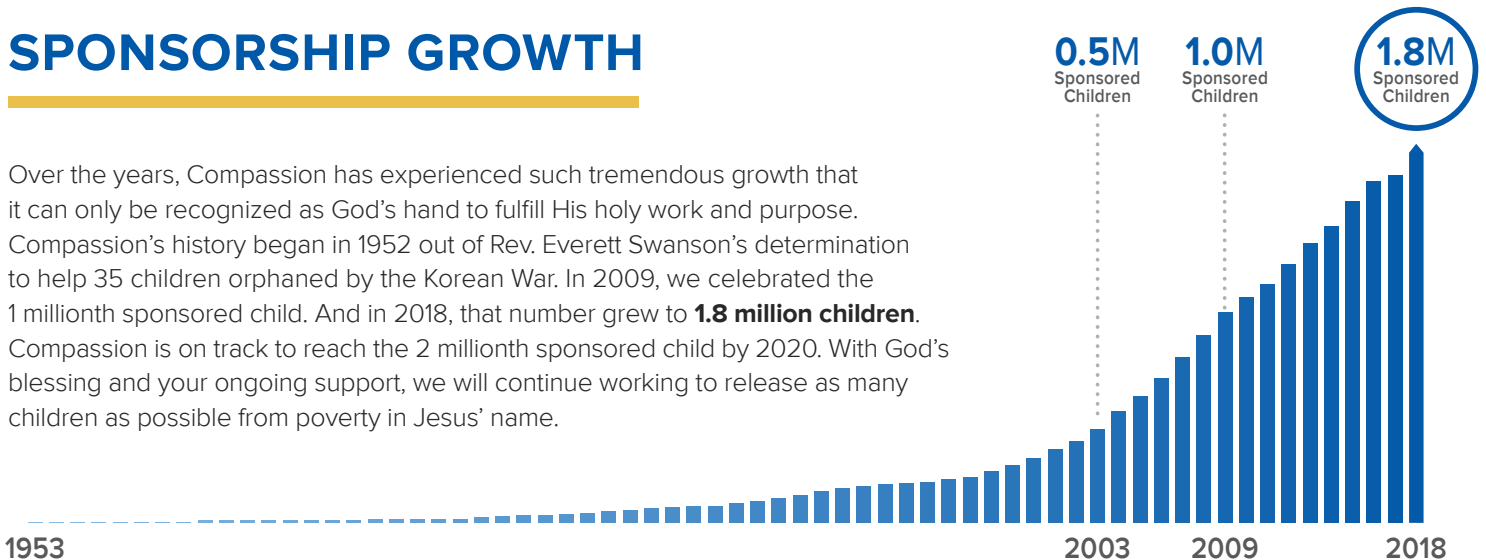


**7,059**  
Frontline Church Partners carried out Compassion's program



## SPONSORSHIP GROWTH

Over the years, Compassion has experienced such tremendous growth that it can only be recognized as God's hand to fulfill His holy work and purpose. Compassion's history began in 1952 out of Rev. Everett Swanson's determination to help 35 children orphaned by the Korean War. In 2009, we celebrated the 1 millionth sponsored child. And in 2018, that number grew to **1.8 million children**. Compassion is on track to reach the 2 millionth sponsored child by 2020. With God's blessing and your ongoing support, we will continue working to release as many children as possible from poverty in Jesus' name.



# STATEMENT OF ACTIVITIES

Fiscal years ended June 30, 2018 and 2017.\*

	<b>2018</b> TOTAL	<b>2017</b> TOTAL
<b>Revenue, gains and other support</b>		
Contributions	\$ 663,333,000	605,308,000
Contributions from Global Partner Alliance	223,212,000	212,847,000
Gifts in-kind	91,000	405,000
Interest, dividends and other income	2,095,000	2,168,000
Net realized and unrealized gains (losses) on investments and disposition of assets	473,000	395,000
Net unrealized gain/loss on foreign exchange contracts	1,305,000	(3,456,000)
Changes in value of split-interest agreements	62,000	84,000
<b>Total revenue, gains and other support</b>	<b>890,571,000</b>	<b>817,751,000</b>
<b>Expenses</b>		
<b>Program services</b>		
Child development program	678,382,000	630,527,000
Sponsor/donor ministries	25,161,000	29,234,000
<b>Total program services</b>	<b>703,543,000</b>	<b>659,761,000</b>
<b>Supporting activities</b>		
Management & General	68,476,000	67,996,000
Fundraising	90,045,000	89,530,000
<b>Total supporting activities</b>	<b>158,521,000</b>	<b>157,526,000</b>
<b>Total expenses</b>	<b>862,064,000</b>	<b>817,287,000</b>
Change in net assets	28,507,000	464,000
<b>Net assets, beginning of year</b>	<b>213,525,000</b>	<b>213,061,000</b>
<b>Net assets, end of year</b>	<b>\$ 242,032,000</b>	<b>213,525,000</b>

\*Amounts were rounded to the thousands. To see Compassion's 2018 and 2017 audited financial statements and Form 990, please go to [compassion.com/about/financial](http://compassion.com/about/financial) or call (800) 336-7676.



## GLOBAL EXECUTIVE TEAM

**Paul Ackerman**  
Senior Vice President  
and CFO  
March 2018 - present

**Ed Anderson**  
Senior Vice President  
and CFO  
March 1980 - April 2018

**Tom Beck**  
Senior Vice President  
Global Human Resources

**Ken Calwell**  
Senior Vice President  
Innovation  
October 2017 - present

**Mark Hanlon**  
Senior Vice President  
Global Marketing  
and Engagement

**Santiago "Jimmy" Mellado**  
President and CEO,  
Compassion International

**Cassandra Shepard**  
Chief of Staff and Senior  
Vice President, Global  
Leadership Office  
February 2014 - April 2018

**Stephen Oakley**  
Senior Vice President  
General Counsel Office  
and Corporate Secretary

**Mark Yeadon**  
Senior Vice President  
Global Program

## BOARD OF DIRECTORS

**Francisco Batres**  
General Director

**Ralph Borde**  
General Director

**Jean-François Bussy**  
General Director

**Judy Golz**  
Vice Chair

**Robert Hawkins**  
General Director

**Mike Jeffs**  
General Director

**Chris Knepper**  
General Director

**Ron Mathieu**  
General Director

**Santiago "Jimmy" Mellado**  
President and CEO,  
Compassion International

**Ken Morgan**  
General Director

**Karen Wesolowski**  
Chair



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**MISSION STATEMENT**  
Releasing children from poverty  
in Jesus' name

[compassion.com](http://compassion.com) | (800) 336-7676  
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